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Stephenson Marketing Cooperative
W410 South Drive
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Stephenson MI 49887

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CONSOLIDATED STATEMENT OF OPERATIONS
Comparing Period 3 March Fiscal 2025 To Prior 2024

	CURRENT PERIOD		YEAR TO DATE	
	Current Year	Prior Year	Current Year	Prior Year
SALES	1,159,388.71	1,189,795.19	3,693,815.18	3,410,512.77
COST OF SALES	913,334.50	999,711.94	2,875,068.33	2,704,399.73
GROSS MARGIN	246,054.21	190,083.25	818,746.85	706,113.04
EMPLOYEE EXPENSES				
SALARIES AND WAGES	115,998.09	99,881.18	302,072.32	282,855.88
CONTRACTED SERVICES	6,080.00	4,990.90	19,314.70	17,569.63
PAYROLL TAXES	9,422.03	7,974.34	25,168.80	23,190.55
PENSION EXPENSE	1,610.89	1,535.84	5,643.30	5,561.50
UNIFORMS/EDUCATION	0.00	0.00	0.00	1,102.00
EMPLOYEE INSURANCE	18,967.75	20,702.69	61,630.61	68,050.81
TOTAL EMPLOYEE EXPENSES	152,078.76	135,084.95	413,829.73	398,330.37
OPERATING EXPENSES				
VEHICLE EXPENSE	5,610.55	4,643.46	24,169.10	30,207.84
REPAIRS	-21,642.90	16,819.49	3,132.65	52,975.02
UTILITIES	9,795.79	10,387.16	33,485.13	32,707.87
TELEPHONE	2,532.17	2,468.64	8,029.20	6,963.16
ADVERTISING	3,061.34	3,249.45	14,936.02	7,459.12
MILEAGE/MEETINGS/MEALS	456.25	829.61	3,585.36	2,201.75
CASH OVER/SHORT	1,161.75	1,158.26	1,949.52	3,860.16
INTEREST	79.83	517.78	327.73	1,600.31
BANK/CREDIT CARD FEES	14,968.44	12,231.95	45,887.44	36,131.48
OFFICE SUPPLIES	1,446.00	2,214.64	4,425.02	4,865.19
OPERATING SUPPLIES	10,906.96	7,224.85	29,910.93	22,363.53
INSURANCE/WC INS PKG	14,481.41	13,121.76	37,169.21	35,636.96
SUB/DUES/LIC/DONATIONS	2,783.77	885.00	4,970.14	2,871.00
DEPRECIATION	23,841.50	23,992.06	71,524.50	71,976.18
RENT & LEASES	2,474.78	1,481.45	4,859.80	4,439.73
BAD DEBT	5,400.00	5,400.00	16,200.00	16,200.00
AUDIT/LEGAL/DIR. FEES	22,896.40	1,751.22	28,115.60	27,513.40
MISC/SAFETY/ANNMTG	64.19	1,240.49	9,279.79	3,903.34
TOTAL OPERATING EXPENSES	100,318.23	109,617.27	341,957.14	363,876.04
OTHER REVENUE				
FINANCE CHARGES	3,364.01	3,864.12	10,234.05	12,620.52
VENDOR REBATES	557.16	0.00	3,204.90	2,381.42
OTHER REVENUE	1,995.47	1,485.55	8,518.00	8,958.69
TOTAL OTHER REVENUE	5,916.64	5,349.67	21,956.95	23,960.63
NET OPERATING EXPENSES	246,480.35	239,352.55	733,829.92	738,245.78
LOCAL NET SAVINGS	-426.14	-49,269.30	84,916.93	-32,132.74
PATRONAGE REFUNDS	167,820.20	422,447.59	167,820.20	422,447.59
NON-QUALIFYING PATRONA	0.00	-2,090.41	0.00	-2,090.41
NET SAVINGS	167,394.06	371,087.88	252,737.13	388,224.44

minimum wage increases

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audit

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STATEMENT OF GROSS MARGINS - CONSOLIDATED
Comparing Period 3 March Fiscal 2025 To Budget 2025 And Prior 2024

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
MATTRESS SALES												
Beginning Inventory	325.00	0.00	325.00	0.00	0.00	0.00	325.00	0.00	325.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	325.00	0.00	325.00	0.00	0.00	0.00	650.00	0.00	650.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margins	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
HARDWARE SALES												
Beginning Inventory	286,072.31	0.00	258,004.24	0.00	0.00	0.00	286,072.31	0.00	258,004.24	0.00	0.00	0.00
Purchases	17,588.83	0.00	16,968.38	0.00	0.00	0.00	59,522.55	0.00	45,326.81	0.00	0.00	0.00
Ending Inventory	282,524.07	0.00	260,172.68	0.00	0.00	0.00	568,596.38	0.00	518,176.92	0.00	0.00	0.00
Cost of Sales	21,137.07	0.00	14,799.94	0.00	0.00	0.00	51,110.26	0.00	45,016.25	0.00	0.00	0.00
Sales	25,673.96	0.00	18,029.48	0.00	0.00	0.00	62,205.46	0.00	54,539.05	0.00	0.00	0.00
Gross Margin	4,536.89	17.67	3,229.54	17.91	0.00	17.91	11,095.20	17.83	9,522.80	17.46	0.00	0.00
BRAKES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NO LEAD SALES												
Beginning Inventory	81,640.84	0.00	69,381.85	0.00	0.00	0.00	81,640.84	0.00	69,381.85	0.00	0.00	0.00
Purchases	249,666.03	0.00	300,374.19	0.00	0.00	0.00	797,964.90	0.00	739,342.28	0.00	0.00	0.00
Ending Inventory	83,518.97	0.00	63,775.13	0.00	0.00	0.00	165,159.81	0.00	133,156.98	0.00	0.00	0.00
Cost of Sales	247,787.90	0.00	305,980.91	0.00	0.00	0.00	788,152.75	0.00	743,182.02	0.00	0.00	0.00
Sales	275,952.14	0.00	313,812.46	0.00	0.00	0.00	845,188.47	0.00	784,687.55	0.00	0.00	0.00
Gross Margin	28,164.24	10.20	7,831.55	2.49	0.00	2.49	57,035.72	6.74	41,505.53	5.28	0.00	0.00
L.P. GAS SALES												
Beginning Inventory	68,431.61	0.00	100,863.34	0.00	0.00	0.00	68,431.61	0.00	100,863.34	0.00	0.00	0.00
Purchases	82,375.86	0.00	68,106.22	0.00	0.00	0.00	408,476.17	0.00	342,186.70	0.00	0.00	0.00
Ending Inventory	65,170.41	0.00	76,629.14	0.00	0.00	0.00	133,602.02	0.00	177,492.48	0.00	0.00	0.00
Cost of Sales	85,637.06	0.00	92,340.42	0.00	0.00	0.00	411,968.44	0.00	334,650.64	0.00	0.00	0.00
Sales	146,723.85	0.00	151,611.64	0.00	0.00	0.00	674,988.36	0.00	587,134.02	0.00	0.00	0.00

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STATEMENT OF GROSS MARGINS - CONSOLIDATED
Comparing Period 3 March Fiscal 2025 To Budget 2025 And Prior 2024

	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
Gross Margin	61,086.79	41.63	59,271.22	39.09	0.00	39.09	263,019.92	38.96	252,483.38	43.00	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
#2 DIESEL SALES												
Beginning Inventory	26,390.53	0.00	31,092.07	0.00	0.00	0.00	26,390.53	0.00	31,092.07	0.00	0.00	0.00
Purchases	20,741.21	0.00	35,954.34	0.00	0.00	0.00	69,802.84	0.00	77,740.23	0.00	0.00	0.00
Ending Inventory	17,692.39	0.00	36,914.91	0.00	0.00	0.00	44,082.92	0.00	68,006.98	0.00	0.00	0.00
Cost of Sales	29,439.35	0.00	30,131.50	0.00	0.00	0.00	80,987.98	0.00	76,970.59	0.00	0.00	0.00
Sales	34,573.57	0.00	31,165.04	0.00	0.00	0.00	96,806.17	0.00	82,921.12	0.00	0.00	0.00
Gross Margin	5,134.22	14.85	1,033.54	3.31	0.00	3.31	15,818.19	16.34	5,950.53	7.17	0.00	0.00
TUBES												
Beginning Inventory	3,195.43	0.00	7,894.84	0.00	0.00	0.00	3,195.43	0.00	7,894.84	0.00	0.00	0.00
Purchases	654.67	0.00	0.00	0.00	0.00	0.00	1,473.15	0.00	817.20	0.00	0.00	0.00
Ending Inventory	3,005.99	0.00	7,534.62	0.00	0.00	0.00	6,201.42	0.00	15,429.46	0.00	0.00	0.00
Cost of Sales	844.11	0.00	360.22	0.00	0.00	0.00	1,859.20	0.00	1,220.93	0.00	0.00	0.00
Sales	1,017.00	0.00	434.00	0.00	0.00	0.00	2,240.00	0.00	1,471.00	0.00	0.00	0.00
Gross Margin	172.89	17.00	73.78	17.00	0.00	17.00	380.80	17.00	250.07	17.00	0.00	0.00
TIRES												
Beginning Inventory	19,779.20	0.00	18,045.20	0.00	0.00	0.00	19,779.20	0.00	18,045.20	0.00	0.00	0.00
Purchases	6,411.68	0.00	3,738.48	0.00	0.00	0.00	16,034.87	0.00	13,691.79	0.00	0.00	0.00
Ending Inventory	18,456.03	0.00	18,454.20	0.00	0.00	0.00	38,235.23	0.00	36,499.40	0.00	0.00	0.00
Cost of Sales	7,734.85	0.00	3,329.48	0.00	0.00	0.00	20,243.35	0.00	18,010.59	0.00	0.00	0.00
Sales	8,228.56	0.00	3,542.00	0.00	0.00	0.00	21,535.47	0.00	19,160.20	0.00	0.00	0.00
Gross Margin	493.71	5.99	212.52	6.00	0.00	6.00	1,292.12	5.99	1,149.61	5.99	0.00	0.00
BATTERIES												
Beginning Inventory	662.49	0.00	3,672.66	0.00	0.00	0.00	662.49	0.00	3,672.66	0.00	0.00	0.00
Purchases	315.00	0.00	522.96	0.00	0.00	0.00	1,616.99	0.00	1,230.91	0.00	0.00	0.00
Ending Inventory	505.74	0.00	3,681.37	0.00	0.00	0.00	1,168.23	0.00	7,354.03	0.00	0.00	0.00
Cost of Sales	471.75	0.00	514.25	0.00	0.00	0.00	1,700.21	0.00	1,459.45	0.00	0.00	0.00
Sales	555.00	0.00	605.00	0.00	0.00	0.00	2,000.25	0.00	1,717.00	0.00	0.00	0.00
Gross Margin	83.25	15.00	90.75	15.00	0.00	15.00	300.04	15.00	257.55	15.00	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
BATTERY CORE												
Beginning Inventory	22.00	0.00	205.00	0.00	0.00	0.00	22.00	0.00	205.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	22.00	0.00	227.00	0.00	0.00	0.00	44.00	0.00	432.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	-22.00	0.00	0.00	0.00	0.00	0.00	-22.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	22.00	0.00	0.00	0.00	0.00	0.00	22.00	0.00	0.00	0.00
LUBE SALES												
Beginning Inventory	24,975.50	0.00	34,896.02	0.00	0.00	0.00	24,975.50	0.00	34,896.02	0.00	0.00	0.00
Purchases	8,776.68	0.00	0.00	0.00	0.00	0.00	10,836.34	0.00	1,169.29	0.00	0.00	0.00
Ending Inventory	28,511.50	0.00	29,123.66	0.00	0.00	0.00	53,487.00	0.00	64,019.68	0.00	0.00	0.00
Cost of Sales	5,240.68	0.00	5,772.36	0.00	0.00	0.00	7,394.34	0.00	10,081.13	0.00	0.00	0.00
Sales	4,145.84	0.00	1,881.47	0.00	0.00	0.00	7,621.80	0.00	6,721.04	0.00	0.00	0.00
Gross Margin	-1,094.84	-26.40	-3,890.89	-206.80	0.00	206.80	227.46	2.98	-3,360.09	-49.99	0.00	0.00
FERTILIZER SALES												
Beginning Inventory	82,257.90	0.00	90,369.78	0.00	0.00	0.00	82,257.90	0.00	90,369.78	0.00	0.00	0.00
Purchases	0.00	0.00	41,810.03	0.00	0.00	0.00	1,712.59	0.00	43,698.77	0.00	0.00	0.00
Ending Inventory	82,188.45	0.00	121,874.97	0.00	0.00	0.00	164,446.35	0.00	212,244.75	0.00	0.00	0.00
Cost of Sales	69.45	0.00	10,304.84	0.00	0.00	0.00	1,782.04	0.00	12,570.10	0.00	0.00	0.00
Sales	78.50	0.00	11,634.00	0.00	0.00	0.00	236.00	0.00	12,256.50	0.00	0.00	0.00
Gross Margin	9.05	11.52	1,329.16	11.42	0.00	11.42	-1,546.04	-655.10	-313.60	-2.55	0.00	0.00
SEED SALES												
Beginning Inventory	64,988.89	0.00	83,180.76	0.00	0.00	0.00	64,988.89	0.00	83,180.76	0.00	0.00	0.00
Purchases	10,235.50	0.00	86,244.85	0.00	0.00	0.00	34,665.50	0.00	119,663.85	0.00	0.00	0.00
Ending Inventory	74,196.31	0.00	168,999.84	0.00	0.00	0.00	139,185.20	0.00	252,180.60	0.00	0.00	0.00
Cost of Sales	1,028.08	0.00	425.77	0.00	0.00	0.00	3,458.08	0.00	3,992.54	0.00	0.00	0.00
Sales	1,433.57	0.00	2,136.02	0.00	0.00	0.00	1,764.82	0.00	3,718.04	0.00	0.00	0.00
Gross Margin	405.49	28.28	1,710.25	80.06	0.00	80.06	-1,693.26	-95.94	-274.50	-7.38	0.00	0.00

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	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
DRYING SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	-1,611.60	0.00	5,711.60	0.00	0.00	0.00
Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	-1,611.60	-100.00	5,711.60	100.00	0.00	0.00
SPREADER RENTAL												
Sales	0.00	0.00	110.00	0.00	0.00	0.00	0.00	0.00	110.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	110.00	100.00	0.00	100.00	0.00	0.00	110.00	100.00	0.00	0.00
HAULING SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	2,630.00	0.00	3,260.00	0.00	0.00	0.00	10,595.00	0.00	9,719.20	0.00	0.00	0.00
Gross Margin	2,630.00	100.00	3,260.00	100.00	0.00	100.00	10,595.00	100.00	9,719.20	100.00	0.00	0.00
GROCERY SALES												
Beginning Inventory	158,471.87	0.00	142,854.60	0.00	0.00	0.00	158,471.87	0.00	142,854.60	0.00	0.00	0.00
Purchases	55,322.70	0.00	59,750.35	0.00	0.00	0.00	174,962.26	0.00	168,844.60	0.00	0.00	0.00
Ending Inventory	151,577.98	0.00	137,054.75	0.00	0.00	0.00	310,049.85	0.00	279,909.35	0.00	0.00	0.00
Cost of Sales	62,216.59	0.00	65,550.20	0.00	0.00	0.00	189,161.54	0.00	185,660.15	0.00	0.00	0.00
Sales	98,382.92	0.00	94,905.14	0.00	0.00	0.00	279,732.84	0.00	266,490.79	0.00	0.00	0.00
Gross Margin	36,166.33	36.76	29,354.94	30.93	0.00	30.93	90,571.30	32.37	80,830.64	30.33	0.00	0.00
DNR SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	7,235.85	0.00	4,361.59	0.00	0.00	0.00	14,246.96	0.00	8,857.14	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	7,235.85	0.00	4,361.59	0.00	0.00	0.00	14,246.96	0.00	8,857.14	0.00	0.00	0.00
Sales	10,315.36	0.00	11,438.25	0.00	0.00	0.00	16,918.89	0.00	15,756.50	0.00	0.00	0.00
Gross Margin	3,079.51	29.85	7,076.66	61.86	0.00	61.86	2,671.93	15.79	6,899.36	43.78	0.00	0.00

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STATEMENT OF GROSS MARGINS - CONSOLIDATED
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	CURRENT PERIOD						YEAR TO DATE					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
LOTTERY SALES												
Beginning Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Purchases	47,822.34	0.00	62,856.55	0.00	0.00	0.00	135,622.39	0.00	161,088.75	0.00	0.00	0.00
Ending Inventory	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	47,822.34	0.00	62,856.55	0.00	0.00	0.00	135,622.39	0.00	161,088.75	0.00	0.00	0.00
Sales	56,598.00	0.00	63,097.00	0.00	0.00	0.00	140,339.50	0.00	157,762.00	0.00	0.00	0.00
Gross Margin	8,775.66	15.50	240.45	0.38	0.00	0.38	4,717.11	3.36	-3,326.75	-2.10	0.00	0.00
BEER & WINE SALES												
Beginning Inventory	24,797.68	0.00	27,787.89	0.00	0.00	0.00	24,797.68	0.00	27,787.89	0.00	0.00	0.00
Purchases	23,746.94	0.00	21,984.25	0.00	0.00	0.00	70,339.04	0.00	72,972.04	0.00	0.00	0.00
Ending Inventory	23,095.05	0.00	19,536.33	0.00	0.00	0.00	47,892.73	0.00	47,324.22	0.00	0.00	0.00
Cost of Sales	25,449.57	0.00	30,235.81	0.00	0.00	0.00	70,844.00	0.00	74,125.34	0.00	0.00	0.00
Sales	33,330.81	0.00	32,675.44	0.00	0.00	0.00	88,689.88	0.00	86,199.25	0.00	0.00	0.00
Gross Margin	7,881.24	23.64	2,439.63	7.46	0.00	7.46	17,845.88	20.12	12,073.91	14.00	0.00	0.00
LIQUOR SALES												
Beginning Inventory	25,452.93	0.00	27,119.26	0.00	0.00	0.00	25,452.93	0.00	27,119.26	0.00	0.00	0.00
Purchases	16,208.83	0.00	12,549.54	0.00	0.00	0.00	40,627.51	0.00	39,227.07	0.00	0.00	0.00
Ending Inventory	29,625.70	0.00	26,443.95	0.00	0.00	0.00	55,078.63	0.00	53,563.21	0.00	0.00	0.00
Cost of Sales	12,036.06	0.00	13,224.85	0.00	0.00	0.00	39,839.21	0.00	39,512.96	0.00	0.00	0.00
Sales	19,972.59	0.00	18,305.20	0.00	0.00	0.00	53,470.36	0.00	49,977.63	0.00	0.00	0.00
Gross Margin	7,936.53	39.73	5,080.35	27.75	0.00	27.75	13,631.15	25.49	10,464.67	20.93	0.00	0.00
CIGARETTE SALES												
Beginning Inventory	134,233.03	0.00	113,706.89	0.00	0.00	0.00	134,233.03	0.00	113,706.89	0.00	0.00	0.00
Purchases	104,126.48	0.00	111,359.29	0.00	0.00	0.00	303,568.88	0.00	303,161.77	0.00	0.00	0.00
Ending Inventory	118,862.34	0.00	112,980.31	0.00	0.00	0.00	253,095.37	0.00	226,687.20	0.00	0.00	0.00
Cost of Sales	119,497.17	0.00	112,085.87	0.00	0.00	0.00	320,811.40	0.00	311,436.98	0.00	0.00	0.00
Sales	130,725.09	0.00	119,913.53	0.00	0.00	0.00	359,491.26	0.00	346,448.89	0.00	0.00	0.00
Gross Margin	11,227.92	8.58	7,827.66	6.52	0.00	6.52	38,679.86	10.75	35,011.91	10.10	0.00	0.00

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	C U R R E N T P E R I O D						Y E A R T O D A T E					
	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales	Current Year	% Sales	Prior Year	% Sales	Budget	% Sales
DELI												
Beginning Inventory	28,345.18	0.00	24,105.34	0.00	0.00	0.00	28,345.18	0.00	24,105.34	0.00	0.00	0.00
Purchases	47,180.42	0.00	50,414.47	0.00	0.00	0.00	135,430.23	0.00	133,048.88	0.00	0.00	0.00
Ending Inventory	24,152.46	0.00	19,788.16	0.00	0.00	0.00	52,497.64	0.00	43,893.50	0.00	0.00	0.00
Cost of Sales	51,373.14	0.00	54,731.65	0.00	0.00	0.00	140,988.99	0.00	134,660.15	0.00	0.00	0.00
Sales	70,606.38	0.00	66,666.90	0.00	0.00	0.00	195,373.64	0.00	187,993.02	0.00	0.00	0.00
Gross Margin	19,233.24	27.24	11,935.25	17.90	0.00	17.90	54,384.65	27.83	53,332.87	28.36	0.00	0.00
LP SERVICE LABOR												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	1,275.00	0.00	600.50	0.00	0.00	0.00	3,440.00	0.00	2,500.00	0.00	0.00	0.00
Gross Margin	1,275.00	100.00	600.50	100.00	0.00	100.00	3,440.00	100.00	2,500.00	100.00	0.00	0.00
CONTRACT FEE LP												
Purchases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Cost of Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00	0.00	0.00	0.00
Gross Margin	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00	100.00	0.00	0.00
Total Beginning Inventory	1,346,870.94	0.00	1,504,276.41	0.00	0.00	0.00	1,346,870.94	0.00	1,504,276.41	0.00	0.00	0.00
Total Purchases	957,806.83	0.00	1,097,326.06	0.00	0.00	0.00	2,937,551.54	0.00	2,834,912.69	0.00	0.00	0.00
Total Ending Inventory	1,391,343.27	0.00	1,601,890.53	0.00	0.00	0.00	2,738,214.21	0.00	3,106,166.94	0.00	0.00	0.00
Total Cost of Sales	913,334.50	0.00	999,711.94	0.00	0.00	0.00	2,875,068.33	0.00	2,704,399.73	0.00	0.00	0.00
Total Sales	1,157,288.71	0.00	1,185,065.19	0.00	0.00	0.00	3,684,015.18	0.00	3,398,106.02	0.00	0.00	0.00
Total Gross Margin	243,954.21	21.07	185,353.25	15.64	0.00	15.64	808,946.85	21.95	693,706.29	20.41	0.00	0.00